



ARMY ACQUISITION REFORM



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THERMAL WEAPON SIGHT CUTS COSTS

Streamlining by the AN/PAS-13 PM included the use of a performance spec, reduced requirements for data submission, and transfer of government testing requirements to the contractor. This reduced non-recurring costs and lowered the unit price by 21% for the initial production contract. Overall program costs for this phase were reduced by 39% for a total cost savings of \$23.1M. POC: Mr. Ryan, (908) 532-6859, ryan@doim6.monmouth.army.mil

\$258M IN COST AVOIDANCE

PEO ASM's Breacher Program is demonstrating what can be done by treating cost as an independent variable. The PM/User/Contractor Team revised performance thresholds and facilitization requirements; modified systems requirements; streamlined testing; reduced oversight and plans to use multiyear procurement to reduce costs. \$258M in cost avoidance have been estimated over the program life with more changes under consideration. POC: LTC Kotchman, (810) 574-7687, kotchmad@cc.tacom.army.mil



REINVENTION LAB SAVES \$89k ANNUALLY

Current procedures require Defense Contract Management Command personnel to inspect ammunition lots at the contractor's plant, completing the ammunition data cards before shipping each lot. Hughes Missile Systems Company, a defense performance review reinvention lab, performs this function using their own quality assurance manager with subsequent periodic review by government personnel. Hughes estimates that this saves the government \$89k annually. Savings will be reapplied to related programs. POC: Mr. Davis, (703) 617-2536, mdavis@hqamc.army.mil